

Before you launch an AI initiative, prove one useful workflow.

A focused assessment and working pilot for organizations that want to reduce meaningful manual work - without funding a vague AI initiative. We analyze one workflow, design the right mix of AI and conventional automation, and test it with realistic inputs.

2-3 weeks Typical engagement	From \$12,500 Fixed fee, scope confirmed up front	One workflow Working pilot + production roadmap
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A good fit when people repeatedly...

- Read, summarize, classify, or extract information from documents and messages.
- Research cases, accounts, customers, vendors, or internal knowledge.
- Compare information across sources before making a decision.
- Draft repeatable reports, responses, recommendations, or other outputs.
- Move information between systems or coordinate multi-step processes manually.
- Review many similar cases while humans still need to approve exceptions.

The goal is not autonomous AI everywhere.

A credible workflow may combine business rules, APIs, LLMs, bounded agents, existing systems, and human review. Use AI where it improves the work and keep people in control where judgment matters.

What we examine

- Current process steps, handoffs, decisions, volume, and cycle time
- Documents, messages, records, systems, APIs, databases, and tools
- Repetitive work versus judgment-heavy work and exception patterns
- Privacy, security, data-handling, approval, and accountability constraints
- A practical baseline and what a successful outcome needs to improve

Typical input: a process owner, 2-4 workflow participants, representative inputs, system/API information, and a useful baseline where available.

How it works

1

Understand the workflow

Kickoff, process walkthrough, representative inputs, systems/data review, constraints, and business baseline.

2

Design & build the pilot

Choose the right automation points, design controls and architecture, then implement and test a focused pilot.

3

Evaluate & decide

Review results, limitations, expected value, production requirements, and the recommended next step.

PROVE

The pilot should measure something useful: time saved, review effort, intervention rate, extraction/classification quality, or another workflow outcome.

DECIDE

A successful outcome is a credible go/no-go decision backed by something the customer has seen work - not a generic AI demonstration.

Senior engineering context

20+ years enterprise software · 12+ years Microsoft Consulting Services · AWS Solutions Architect · Associate · AWS AI Practitioner

Have a workflow that consumes too much manual effort?

Start with a focused conversation. No obligation to continue into implementation.

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[Discuss Your Workflow](#)